

Draft Rate Model Update

Aged and Disabled Waiver
Traumatic Brain Injury Waiver
Personal Assistance Service

October 26, 2022

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Agenda

- ▶ Introductions
- ▶ Project Background
- ▶ Stakeholder Feedback Themes
- ▶ Updates to Draft Rate Models
- ▶ Updated Draft Rate Models
- ▶ Next Steps



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Introductions – DHHS

- ▶ Lily Kathee-Harner, Deputy Director DDD
- ▶ Jeremy Brunssen , Deputy Director MLTC
- ▶ Karen Houseman, Program Manager II DDD
- ▶ Danny Vanourney, Administrator MLTC
- ▶ Swikriti Lamichhane, Project Manager DDD
- ▶ Charles Waity, Data Administrator DDD
- ▶ Marlinda Mead, Program Manager DDD

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Introductions – Optumas

- ▶ Martin McNamara, PSM, Project Lead
- ▶ Caleb Lavan, Senior Manager
- ▶ Max Breitweiser, Consultant
- ▶ Andrew Hawn, Consultant
- ▶ Jonathan Kotchevar, Consultant
- ▶ Ainsley Ramsey, Project and Actuarial Support
- ▶ Megan Frenzen, MSc, PhD, Subject Matter Expert



CBIZ Optumas
Consultants • Actuaries • Economists

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Introductions – Myers and Stauffer

- ▶ Krista Stephani, CPA, Project Manager
- ▶ Lesley Beerends, MBA, CPA, Senior Consultant



**MYERS AND
STAUFFER** LC
CERTIFIED PUBLIC ACCOUNTANTS

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Project Background

- ▶ DHHS engaged CBIZ Optumas and Myers & Stauffer LC to perform a rate study encompassing:
 - Aged and Disabled (AD) Waiver services;
 - Traumatic Brain Injury (TBI) Waiver services; and
 - Personal Assistance Service (PAS) on the Medicaid State Plan.
- ▶ Providers had the opportunity to participate in a cost survey, reporting the cost of delivering Waiver and/or PAS services. The survey closed June 24, 2022.
- ▶ CBIZ Optumas is developing rate model recommendations for consideration. These recommendations are intended to help DHHS set future rates, subject to appropriations from the legislature and approval from federal partners.
- ▶ The rate models presented today are DRAFTS and may change with additional stakeholder feedback.

Stakeholder Feedback Themes

- ▶ General agreement with higher rate recommendations than existing rates.
- ▶ Suggestions:
 - Rate models for Assisted Living Facility Urban and Rural should be similar or the same.
 - Create a separate Memory Care rate for Assisted Living Facility.
 - Consider different assumptions for staffing ratios.

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Updates to Draft Assisted Living Facility Rates

- ▶ Overall costs for Assisted Living Facility are similar between urban and rural settings.
 - Based on cost report data and BLS wage data
 - Feedback from providers confirmed
- ▶ The draft rate models for Assisted Living Facility Rural Single Occupancy and Urban Single Occupancy have been set equal.
 - The following slides show the equal draft rate models
- ▶ Memory Care has not been separated, as data is not robust enough to support a separate rate model.

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Updates to Other Draft Rate Models

Respite and Extra Care for Children with Disabilities

- ▶ Feedback: while these services are often delivered at a 1:1 staffing ratio, actual staffing ratios can vary.
- ▶ The draft models have been broken out to reflect 1:1, 1:2, and 1:3+ staff to participant ratios.

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Draft Rate Build – Personal Assistance Service (Agency)

	Rate Buildup
Wage	\$ 16.75
ERE	20.00%
Availability	1.39
Adjusted Wage	27.93
Program Support*	38.70%
Administration*	15.35%
Total Per Staff Hour	\$ 43.63
Hours	0.25
Rate (Quarter Hour)	\$ 10.91

* Calculated as a percent of Total per Staff Hour/percent of Hourly Rate (for Administration)

Draft Rate Build – Personal Assistance Service (Ind)

	Rate Buildup
Wage	\$ 16.75
ERE	8.28%
Availability	1.18
Adjusted Wage	21.47
Program Support*	5.00%
Administration*	2.00%
Total Per Staff Hour	\$ 22.92
Hours	0.25
Rate (Quarter Hour)	\$ 5.73

* Calculated as a percent of Total per Staff Hour/percent of Hourly Rate (for Administration)

Draft Rate Build – Personal Care Service (Agency)

	Rate Buildup
Wage	\$ 16.75
ERE	20.00%
Availability	1.39
Adjusted Wage	27.93
Program Support*	38.70%
Administration*	15.35%
Total Per Staff Hour	\$ 43.63
Hours	1.00
Rate (Hourly)	\$ 43.63

* Calculated as a percent of Total per Staff Hour/percent of Hourly Rate (for Administration)

Draft Rate Build – Personal Care Service (Ind)

	Rate Buildup
Wage	\$ 16.75
ERE	8.28%
Availability	1.18
Adjusted Wage	21.47
Program Support*	5.00%
Administration*	2.00%
Total Per Staff Hour	\$ 22.92
Hours	1.00
Rate (Hourly)	\$ 22.92

* Calculated as a percent of Total per Staff Hour/percent of Hourly Rate (for Administration)

Draft Rate Build - Chore

	Rate Buildup
Wage	\$ 15.37
ERE	14.84%
Availability	1.24
Adjusted Wage	21.88
Program Support*	36.65%
Administration*	15.21%
Total Per Staff Hour	\$ 32.45
Hours	1.00
Rate (Hourly)	\$ 32.45

* Calculated as a percent of Total per Staff Hour/percent of Hourly Rate (for Administration)

Draft Rate Build - Companion (Agency)

	Rate Buildup
Wage	\$ 15.42
ERE	20.00%
Availability	1.22
Adjusted Wage	22.63
Program Support*	30.00%
Administration*	15.35%
Total Per Staff Hour	\$ 33.42
Hours	1.00
Rate (Hourly)	\$ 33.42

* Calculated as a percent of Total per Staff Hour/percent of Hourly Rate (for Administration)

Draft Rate Build – Companion (Independent)

	Rate Buildup
Wage	\$ 15.42
ERE	8.28%
Availability	1.08
Adjusted Wage	17.95
Program Support*	5.00%
Administration*	2.00%
Total Per Staff Hour	\$ 19.16
Hours	1.00
Rate (Hourly)	\$ 19.16

* Calculated as a percent of Total per Staff Hour/percent of Hourly Rate (for Administration)

Draft Rate Build - Adult Day Health

	Rate Buildup
Wage	\$ 18.01
ERE	20.00%
Availability	1.31
Adjusted Wage	28.30
Program Support*	66.00%
Administration*	15.35%
Total Per Staff Hour	\$ 51.81
Hours	1.50
Rate (Daily)	\$ 77.72

* Calculated as a percent of Total per Staff Hour/percent of Hourly Rate (for Administration)

Draft Rate Build - Assisted Living Facility (Urban Single Occupancy)

	Rate Buildup
Wage	\$ 18.65
ERE	21.36%
Availability	1.29
Adjusted Wage	29.13
Program Support*	37.77%
Administration*	18.00%
Total Per Staff Hour	\$ 46.58
Hours	1.80
Rate (Daily)	\$ 83.84

* Calculated as a percent of Total per Staff Hour/percent of Hourly Rate (for Administration)

Draft Rate Build - Assisted Living Facility (Rural Single Occupancy)

	Rate Buildup
Wage	\$ 18.65
ERE	21.36%
Availability	1.29
Adjusted Wage	29.13
Program Support*	37.77%
Administration*	18.00%
Total Per Staff Hour	\$ 46.58
Hours	1.80
Rate (Daily)	\$ 83.84

* Calculated as a percent of Total per Staff Hour/percent of Hourly Rate (for Administration)

Draft Rate Build – Extra Care for Children (Agency)

	Staff to Participant Ratio		
	1:1	1:2	1:3
Wage	\$ 16.75	\$ 16.75	\$ 16.75
ERE	20.00%	20.00%	20.00%
Availability	1.28	1.28	1.28
Adjusted Wage	\$ 25.68	\$ 25.68	\$ 25.68
Program Support*	22.09%	22.09%	22.09%
Administration*	15.35%	16.35%	17.35%
Total Per Staff Hour	\$ 34.71	\$ 35.12	\$ 35.55
Hours	1.00	0.50	0.33
Rate (Hourly)	\$ 34.71	\$ 17.56	\$ 11.85

* Calculated as a percent of Total per Staff Hour/percent of Hourly Rate (for Administration)

Draft Rate Build – Extra Care for Children (Ind)

	Staff to Participant Ratio		
	1:1	1:2	1:3
Wage	\$ 16.75	\$ 16.75	\$ 16.75
ERE	8.28%	8.28%	8.28%
Availability	1.09	1.09	1.09
Adjusted Wage	\$ 19.82	\$ 19.82	\$ 19.82
Program Support*	5.00%	5.00%	5.00%
Administration*	2.00%	3.00%	4.00%
Total Per Staff Hour	\$ 21.16	\$ 21.38	\$ 21.60
Hours	1.00	0.50	0.33
Rate (Hourly)	\$ 21.16	\$ 10.69	\$ 7.20

* Calculated as a percent of Total per Staff Hour/percent of Hourly Rate (for Administration)

Draft Rate Build – Home Delivered Meals

	Rate Buildup
Wage	\$ 17.20
ERE	15.00%
Availability	1.11
Adjusted Wage	22.03
Program Support*	60.00%
Administration*	25.00%
Total Per Staff Hour	\$ 43.13
Hours	0.17
Rate (Per Meal)	\$ 7.19

* Calculated as a percent of Total per Staff Hour/percent of Hourly Rate (for Administration)

Draft Rate Build – Personal Emergency Response Sys.

	Rate Buildup
Wage	\$ 25.91
ERE	20.00%
Availability	1.39
Adjusted Wage	43.20
Program Support*	10.00%
Administration*	15.35%
Total Per Staff Hour	\$ 55.29
Hours	1.00
Rate (Hourly)	\$ 55.29

* Calculated as a percent of Total per Staff Hour/percent of Hourly Rate (for Administration)

Draft Rate Build – Respite (Agency)

	Staff to Participant Ratio		
	1:1	1:2	1:3
Wage	\$ 18.01	\$ 18.01	\$ 18.01
ERE	20.00%	20.00%	20.00%
Availability	1.27	1.27	1.27
Adjusted Wage	\$ 27.37	\$ 27.37	\$ 27.37
Program Support*	38.70%	38.70%	38.70%
Administration*	15.35%	16.35%	17.35%
Total Per Staff Hour	\$ 42.76	\$ 43.27	\$ 43.80
Hours	1.00	0.50	0.33
Rate (Hourly)	\$ 42.76	\$ 21.64	\$ 14.60

* Calculated as a percent of Total per Staff Hour/percent of Hourly Rate (for Administration)

Draft Rate Build – Respite (Independent)

	Staff to Participant Ratio		
	1:1	1:2	1:3
Wage	\$ 16.75	\$ 16.75	\$ 16.75
ERE	8.28%	8.28%	8.28%
Availability	1.08	1.08	1.08
Adjusted Wage	\$ 19.61	\$ 19.61	\$ 19.61
Program Support*	5.00%	5.00%	5.00%
Administration*	2.00%	3.00%	4.00%
Total Per Staff Hour	\$ 20.93	\$ 21.15	\$ 21.37
Hours	1.00	0.50	0.33
Rate (Hourly)	\$ 20.93	\$ 10.57	\$ 7.12

** Calculated as a percent of Total per Staff Hour/percent of Hourly Rate (for Administration)*

Draft Rate Build - Transportation

	Rate Buildup
Wage	\$ 12.96
ERE	20.00%
Availability	1.19
Adjusted Wage	18.57
Program Support*	10.00%
Administration*	10.00%
Total Per Staff Hour	\$ 50.13
Hours	0.03
Rate (Per Mile)	\$ 1.25

* Calculated as a percent of Total per Staff Hour/percent of Hourly Rate (for Administration)

Draft Rate Build – Transportation (Independent)

	Rate Buildup
Wage	\$ 12.96
ERE	8.28%
Availability	1.05
Adjusted Wage	14.77
Program Support*	0.00%
Administration*	2.00%
Total Per Staff Hour	\$ 40.59
Hours	0.03
Rate (Per Mile)	\$ 1.01

* Calculated as a percent of Total per Staff Hour/percent of Hourly Rate (for Administration)

Draft Rate Build – Home Again Service (Agency)

	Rate Buildup
Wage	\$ 16.75
ERE	20.00%
Availability	1.30
Adjusted Wage	26.11
Program Support*	38.70%
Administration*	15.35%
Total Per Staff Hour	\$ 40.80
Hours	1.00
Rate (Hourly)	\$ 40.80

* Calculated as a percent of Total per Staff Hour/percent of Hourly Rate (for Administration)

Draft Rate Build – Home Again Service (Ind)

	Rate Buildup
Wage	\$ 16.75
ERE	8.28%
Availability	1.12
Adjusted Wage	20.27
Program Support*	5.00%
Administration*	2.00%
Total Per Staff Hour	\$ 21.64
Hours	1.00
Rate (Hourly)	\$ 21.64

* Calculated as a percent of Total per Staff Hour/percent of Hourly Rate (for Administration)

Draft Rate Build - Independent Skills Building (Agency)

	Rate Buildup
Wage	\$ 16.75
ERE	20.00%
Availability	1.39
Adjusted Wage	27.93
Program Support*	38.70%
Administration*	15.35%
Total Per Staff Hour	\$ 43.63
Hours	1.00
Rate (Hourly)	\$ 43.63

* Calculated as a percent of Total per Staff Hour/percent of Hourly Rate (for Administration)

Draft Rate Build - Independent Skills Building (Ind)

	Rate Buildup
Wage	\$ 16.75
ERE	8.28%
Availability	1.18
Adjusted Wage	21.47
Program Support*	5.00%
Administration*	2.00%
Total Per Staff Hour	\$ 22.92
Hours	1.00
Rate (Hourly)	\$ 22.92

* Calculated as a percent of Total per Staff Hour/percent of Hourly Rate (for Administration)

Next Steps

- ▶ Send feedback by Friday, November 4, 2022, to martin.mcnamara@optumas.com
- ▶ CBIZ Optumas will review feedback and incorporate into the rate models.
- ▶ Providers can find more information about this project, and other projects by subscribing to:
<https://dhhs.ne.gov/Pages/Medicaid-Providers.aspx>
<https://dhhs.ne.gov/Pages/AD-Provider.aspx>
- ▶ A follow-up meeting will be scheduled to discuss incorporated feedback.

**Reminder: The rate models presented today are DRAFT and may change with stakeholder feedback. The recommendations are intended to help DHHS set future rates, subject to appropriations from the legislature and approval from federal partners.*